Sales Process



- Step 1: Obtain a marketing sheet or a solar lamp. In order to take a solar lamp collateral must be paid to your district manager.
- Step 2: Contact a customer who is willing to purchase a solar lamp.
- Step 3: Fill out a receipt and exchange money for the product(s).
- Step 4: Take a picture of the receipt and send it to contact.itara@gmail.com AND your district manager's email.
- Step 5: Turn in the money received from the sale to your district manager.
- Step 6: a. Receive your collateral back from your district manager.

or

- b. Obtain another light for the collateral held by your district manager.
- Step 7: At the beginning of every month we will pay the commission from the sales of the previous month.